



Member Memo

A Monthly Publication of the
Building Contractors Association of Northeast Indiana

Building Better Together.

Since 1917

March 29, 2017

This Edition Sponsored By:



In This Issue

- Upcoming Events
- Welcome New Members
- BCA Connects Employers With Future Workers
- OSHA Compliance Products Available
- BCA Spring Dinner and Awards Banquet
- OSHAlogs - New Member Benefit Announced
- New Member Spotlights
- Apprenticeship Programs Land \$1M In Grants
- Building Permit Activity

UPCOMING BCA EVENTS

[Young Professionals Forum | Personal Development & Accountability](#)
Wed., March 29
CS3

[Construction Safety Forum | OSHA Recordkeeping](#)
Presented by Ray Gage of Grabill Insurance Center
Thurs., Mar. 30
12:00 p.m.

- Lunch & Learn -
[State of Cyber Security](#)
Thurs., Apr. 13
Hall's Guesthouse

[Spring Membership Dinner & Awards Banquet](#)

BCA Connects Employers With Future Workers

BCA hosted 58 students from eight northeast Indiana high schools over two days in March for the 2017 Construction Career Academy (CCA). The students were the top from their respective schools' building trades programs, hand-picked by their counselors and teachers based on criteria established by the BCA. All but four were seniors, and they all have a strong interest in pursuing a career in construction, one of the primary reasons they were selected to participate.



In the opening session, the students were given an overview of commercial construction, the role of the general contractor, and the dire need our industry has for skilled tradespersons as well as the good pay and benefits it offers. The students then met with 11 BCA contractors for an in-depth look at key construction trades. They gained insight on what hiring managers are looking for, learned about advancement opportunities in the industry and the importance of continued education after high school.

Are You Recruiting?



A mailing list of the 2017 CCA students with home mailing addresses is available to any member who may be interested in promoting job openings to them. Contact BCA at mail@bcafortwayne.org to have the Excel file sent to you.

Special thanks is expressed to **Mark Englert of Mill Supplies** who donated numerous hours helping staff put the program together. He also donated the tools awarded in connection with the *Most Likely to Be Hired Awards* program. Appreciation is also expressed to **Milwaukee Tools** who supplied the dozens of pizzas necessary to feed the gang for two days.

The Academy was made possible by the 12 contractor members who donated numerous hours to provide the presentations. BCA expresses a wholehearted thank you to them and would like to acknowledge them.

DAY 1:

OPENING PRESENTATION
General Contractor
Hagerman
Tom Werling

TRADE PRESENTATIONS
Carpentry
Weigand Construction
Jade Painter, Mark Shollenberger

Electrical
L-A Electric
Scott Arnold, Keith Knipstein

Masonry



Carpentry - Weigand Construction

Thurs., Apr. 20
Ceruti's

**Young Professionals
Forum | Jobsite Tour**
Wed., April 26
4:30 p.m.

Annual Golf Outing
Thurs., June 15
Coyote Creek

Welcome, New Members!

Aerotek Staffing

Joe Mikolay
(260) 459-8007
Referred by Mark
Veerkamp of
Shambaugh

First Financial Bank

Commercial Bank
Drew Lunlavy
(260) 918-0605
Referred by Karen Reid
of Master Consultants

Northern Industrial Flooring, Inc.

Urethane, Epoxy &
Polishing Concrete
Floors
Jeff Berlew
(260) 829-6493
Referred by Brandon
Bushee of Brooks
Construction

Money- Saving Member Benefits

[Accident Fund
Workers
Compensation Plan](#)

[Grabill Insurance
OSHAlogs.com](#)

[Office Depot
Member Advantage
Program](#)

[Plan Room](#)

[SBP Frankenmuth
Discount Program](#)

[Other Member
Benefits](#)

Fetters Construction
Denise DeMuyt, Clint
Dickey

Plumbing
Shambaugh & Son
Jerod Snover, John Young,
Joe Floyd

Steel Construction
LeMaster Steel Erectors
James Heinen, Dan
Gustafson, Judson Yoder

DAY 2:

TRADE PRESENTATIONS
Concrete

Brooks Construction
Ryan Shotts

Excavator
Star Excavating
John Hoffman

HVAC
Wagner-Meinert, Inc.
John Gentry, Kyle Fisher

Flooring
Jack Laurie Group
Dave Foellinger, Matt
Carboni

Roofing
C.M.S. Roofing
Josh Miller, Kenny Heffner

Sheet Metal
Dirig Sheet Metal
Mike Starnes, Rob
Newsome, Craig Mattas



Steel Construction - LeMaster Steel Erectors



Concrete - Brooks Construction



HVAC - Wagner-Meinert, Inc.



Roofing - C.M.S. Roofing

BCA's primary goal with the Construction Career Academy is to offer students insight into the exciting world of the commercial construction industry, to relate the pride that comes from being a professional in this challenging and high-tech industry, and to help ease the transition from their classrooms to BCA members' jobsites. We believe that goal was successfully met with our 2017 Academy.

Safety in numbers

... with workers' compensation insurance through the Building Contractors Association of Northeast Indiana.



19212

OSHA Compliance Products Available

The BCA offers several OSHA Compliance Products to help make your job easier!

Get Involved with BCA!

As a volunteer-driven organization, BCA is continually seeking and encouraging member involvement. With seven standing committees, maybe we have a spot for you! [Click here](#) for more information on volunteer opportunities with BCA.

2017 BCA Board of Directors

Ron Roberts President

Schmidt Electric, Inc.

Brad Smith 1st Vice President

Hagerman Group

Greg Lynch 2nd Vice President

Almet, Inc.

Jake Fetters Treasurer

Mosaic Building Solutions

Mark Veerkamp Past President

Shambaugh & Son, L.P.

John Brogan BZW Master Painters

Brandon Bushee Brooks Construction

Brian Gerig Erie Haven, Inc.

Devon Kirk Robert E. Crosby, Inc.

David Michael Michael Kinder & Sons

Phil Miller C.M.S. Roofing, Inc.

Eric Olson T-E INCORPORATED

[Click here](#) for more information.

UPDATED OSHA CONSTRUCTION STANDARDS - 2017 EDITION

Member Price: \$25 each

This single desktop reference provides the full text of OSHA construction industry standards (29 CFR 1926) with up-to-date coverage of the complete standards and all amendments as of January 2017.



LABOR LAW POSTER SET

Member Price: 1-2 count, \$20 each | 2-4 count, \$17 each | 5 or more, \$15 each

Indiana and federal laws require your company to post up-to-date employee posters in your workplace and on your jobsites. BCA has an UPDATED 2017 all in-one Labor Law Poster to help meet these posting requirements. Sized 34"x27.5" and laminated for durability, this poster includes:

Emergency Phone Numbers

- Employee Polygraph Protection Act (Federal) - Updated 07/2016
- Equal Employment Opportunity (Federal) - 09/2009
- EEO Supplement (Federal) - 09/2015
- Fair Labor Standards Act / Minimum Wage (Federal) - Updated 07/2016
- Family & Medical Leave Act (Federal) - Updated 04/2016
- OSHA (Federal) - 2015 - *Includes Language to Comply with Anti-Retaliation Requirements in OSHA's New Recordkeeping Rule!*
- IOSHA (Indiana)
- Unemployment Compensation Notice (Indiana) - 12/2010
- Uniformed Services Employment & Reemployment Rights Act (Federal USERRA) - 07/2008
- Worker's Compensation Notice (Indiana)

Lunch & Learn April 13 to Address Cyber Security and Risk Management

Knowledge is power, and understanding the exposures to non-physical fires caused by today's world of digital business is key to saving your business from serious financial impairment or, even worse, death. Getting smart on what the threats are and how your exposure to these threats puts you at risk is now an important part of the overall risk management process every business should take.



Consider this stark reality facing small businesses of every kind: "The US National Cyber Security Alliance found that 60 percent of small companies are unable to sustain their businesses over six months after a cyber attack. According to the Ponemon Institute, the average price for small businesses to clean up after their businesses have been hacked stands at \$690,000." (Source: Denver Post)



The BCA Workforce Development & Education Committee in partnership with US Pro Insurance Services is offering a Lunch & Learn focusing on Cyber Security on Thursday, April 13. The key learning objectives are:

- Understand the Top Cyber Threats to Your Business
- Understand Your Legal Requirement to Maintain Privacy
- Importance of Purchasing the Right Cyber Insurance
- What's Coming In 2017

[Click here](#) for more information or to make reservations for this informative workshop.

Eric Pedersen
Fettters Construction

Mike Schenkel
Schenkel
Construction

Gary Voirol
MSKTD & Associates

Mark Warsco
Rothberg Logan &
Warsco LLP

Larry Weigand
Weigand
Construction

Welcome, New Committee Members!

Economic
Development:

TIM EHLERDING
Fettters Construction

Program Committee:

TODD ADAMS
Elevatus Architecture

CHRIS WESTENDORF
CNA Surety

Quick Links...

[BCA Website](#)



[Join BCA Group on
LinkedIn](#)

BCA Spring Dinner & Awards Banquet Scheduled April 20

The association's Spring Membership Dinner and Awards Banquet on April 20 is quickly approaching. Over 200 members and guests attended last year's event, and a similar turnout is expected this year. Recognition will be given to winners of the coveted **BCA Excellence in Construction Awards** sponsored by **Wells Fargo Bank**.



Spring

**Membership Dinner
and Awards Banquet**



Bank. Award winners of the 2017 **Gibson Safety Excellence** awards will also be announced and recognized at the dinner.

Make plans now to attend this special industry event. [Click here](#) for more details and to make reservations.



OSHAlogs - New Member Benefit

BCA is pleased to announce a new affinity program through a partnership with BCA member, Grabill Insurance. OSHAlogs is a web-based application that helps employers more easily comply with OSHA's final rule on electronic reporting that came into effect January 1. A few highlights of this new rule include:



- Establishments with 250 or more employees must electronically submit data from their 2016 Form 300A to OSHA by July 1, 2017.
- Establishments with between 20 and 249 employees, if they are part of an identified high-risk industry such as contractors, must electronically submit data from their 2016 Form 300A to OSHA by July 1, 2017.
- The electronic reporting requirements are different based on employee size for 2017, 2018, and 2019.

For more information on this new easy-to-use web-based application that streamlines OSHA electronic reporting keeping your operation compliant, call Ray Gage at (260) 627-3641. This program is endorsed by the BCA, and as such, members qualify for significantly reduced subscription rates. [BCA OSHAlogs Program Flyer](#).

Dodge Momentum Index Up 22% Year Over Year

The Dodge Momentum Index rose 1.6% in February to 144.0 (2000=100) from its revised January reading of 141.7. February's increase was due to a 4.4% jump in institutional planning, while commercial planning slipped slightly, falling 0.3% for the month.

The Momentum Index has now increased for five consecutive months; however, the underlying components continue to be volatile on a month-to-month basis as large projects continue to sway the data. The overall trend, however, is rising. On a year-over-year basis the Momentum Index is 22% higher, with commercial planning up 28% and institutional planning moving 15%



ahead of last year. This suggests that construction activity will continue to see further growth as the year progresses.

In February, four projects entered planning each with a value that exceeded \$100 million. For the institutional building sector, the leading projects were a \$100 million hospital in Westampton, NJ, and a \$100 million military barracks in Great Lakes, IL. The leading commercial projects were a \$470 million hotel in Nashville and a \$130 million hotel and shopping center in La Puente, CA.

The Momentum Index is a monthly measure of the first (or initial) report for nonresidential building projects in planning, which have been shown to lead construction spending for nonresidential buildings by a full year. | Source: Dodge Data & Analytics

New Member Spotlights...

GRABILL INSURANCE CENTER

www.grabillinsurance.com

Insurance Agency

Ray Gage, President

14110 Pony Express Run Ste. C

P.O. Box 7

Leo, IN 46765

(260) 627-3641

Referred by Mick Jackson of James S. Jackson Co. LLC



Grabill Insurance Center has been serving Northeast Indiana for over 55 years. Contrary to most agencies in rural communities, our primary focus is commercial lines insurance with a specialty in worker's compensation. Our CompleteComp® system integrates claims management, injury management, audit defense, experience mod management, safety and compliance into a single solution and is provided to our customers at no additional charge.

PROTECHS INC.

www.protechsinc.com

Restoration Company

Jerry Gressley, Marketing

2777 Sherman Blvd.

Fort Wayne, IN 46808

(260) 471-3165



Protechs was founded in 1990 with the motto that we still believe today, "Where Quality Comes First." Protechs has been the leader in the cleaning and full restoration industry offering service within a 100-mile radius of Fort Wayne, Indiana. They pride themselves on being the first when it comes to new technology by acquiring the very best equipment and tools in the market along with providing the very best ongoing training to their entire staff.

Protechs expertise utilizing the latest tools and technology has helped their clients to mitigate damage very quickly. If a problem exists, they will find it and resolve it very quickly so their client's home or business returns to a clean, safe, and healthy environment.

Because every job is unique, they offer free consultation. They are proud to maintain two of six ASCR Certified Restorers in the state of Indiana, three certified Master Cleaning and Restoration Technicians, as well as a staff of IICRC Certified

Technicians trained by the fifth Master in Cleaning and Restoration in the world. Their entire staff, including marketing and office personnel, is OSHA and IICRC certified and trained in First Aid/CPR/AED from the Red Cross.



Special Thanks to BCA Centennial Sponsors!

GOLD LEVEL SPONSOR:



SILVER LEVEL SPONSORS:



BRONZE LEVEL SPONSORS:

- [CME Corporation](#)
- [C.M.S. Roofing, Inc.](#)
- [Erie Haven, Inc.](#)
- [Haller & Colvin, P.C.](#)
- [Hamilton Hunter Builders](#)
- [L-A Electric](#)
- [Keystone Concrete, Inc.](#)
- [MSKTD & Associates, Inc.](#)
- [ONI Risk Partners](#)
- [Rothberg Logan & Warsco](#)
- [Steel Dynamics, Inc. Long Products Group - Structural Rail Division](#)
- [Votaw Electric](#)
- [Zumbrun Construction](#)

Thank You for Your Membership Renewals...

Membership Investments Received February 27 to March 27, 2017

Arrow Fence Co. Inc.
 Bunn Inc.
 Carson Boxberger, LLP
 David Culp & Co. LLP
 Fort Wayne Roofing & Sheet Metal Corp.
 Don Hall's Restaurants
 HALO Branded Solutions/The Zillman Group
 Johns Painting & Decorating Co. Inc.
 K & H Construction, Inc.
 Katz Sapper & Miller
 Korte Does It All

Lafarge
 Mobile Mini Inc.
 Office Depot Business Solutions Division
 Louis T. Ollesheimer & Son Inc.
 PPG Paints
 RJE Business Interiors
 Schmidt Electric, Inc.
 Seiler Instrument Company
 Trinity Wholesale Distributors, Inc.
 USI Insurance Services
 United Rentals

Apprenticeship Programs Land \$1 Million In Grants

The Indiana Department of Workforce Development has awarded more than \$1.1 million in grants in an effort to expand apprenticeship programs throughout the state. The recipients were chosen based on criteria including plans to engage partners to expand apprenticeships to non-traditional sectors and underserved populations.

The DWD says the programs selected will also use the funding for other efforts, such as helping identify ways to promote greater inclusion and diversity in apprenticeships and creating or expanding pre-apprenticeship programs for youth and adults.



"Congratulations to these eight grant recipients that will cultivate apprenticeship programs in growing non-traditional fields and encourage diversity in apprenticeship programs across the state," said DWD Commissioner Steven Braun. "The expansion of apprenticeship opportunities is essential to ensuring Indiana's incumbent workforce possesses in-demand skills in order to fill the one million jobs expected to become available over the next decade."

The DWD says there are 544 registered apprenticeship programs in Indiana that serve nearly 14,000 Hoosiers. You can view the recipients of the grants below and you can learn more about the Apprenticeship Expansion Grant by [clicking here](#).

Source: Alex Brown | Inside INdiana Business

Office Depot and BCA Partner to Help Members Save on Office Supplies



BCA is pleased to offer members a group purchasing program, the Office Depot BCA Member Advantage Program. Take advantage of purchasing power available when you pool your office supply needs with other members. Participants can receive up to 80% off regular retail prices on core items most commonly used by businesses. Enrollment is free - never any fees or minimum purchase requirements! For more information, contact Christopher Michaels of Office Depot at 260 242-3171 or complete and return the enrollment form.

[Office Depot BCA Member Advantage Program Enrollment Form](#)

Help Build Strength in Membership

Membership retention and growth are vital elements in the pursuit of furthering BCA's objectives to provide opportunities for members to be more effective participants in the commercial construction industry in northeast Indiana. Currently the association's membership base encompasses over 260 companies representing the whole commercial construction process - including general and specialty contractors, architects and engineers, and materials and professional service providers.

Please take the time to review our [membership listing](#). This is an excellent resource for quality contractors and suppliers of materials and professional services. Also, we strongly encourage your patronage of members!

As you look over the membership roster, *who is missing that you do business with?* [E-mail](#) or call the BCA office contact information, then the Membership Committee will follow up and mail your prospect a packet of information outlining the benefits of membership noting you as a referral. An [electronic membership packet](#) is also available for your use.

Let's work to build strength in membership! **Building Better Together.**

Fort Wayne - Allen County - New Haven - Leo Commercial Building Permit Activity

	Current Feb. 2017	Year Ago Feb. 2016	% Change
Building Permits	117	114	+ 2.6%
Total Value	\$90,680,325	\$18,260,558	+ 396.6%
Average Job Value	\$775,046	\$160,180	+ 383.9%