



An **AEP** Company

Commercial and Industrial Energy Efficiency Program



INDIANA MICHIGAN POWER

Custom and Prescriptive Rebate Application

2022

For Indiana Only

Welcome to Indiana Michigan Power's Commercial and Industrial Program



Please follow the four-step process to apply for and obtain incentives for your energy efficiency projects.

Your business must be a current electric commercial or industrial customer of Indiana Michigan Power to participate.

Incomplete applications cannot be processed for payment.

Notification of incomplete applications will be sent via email. Applicants will be given 15 business days to respond before the application is deemed ineligible. Applications must be received within 90 days of purchase and/or installation of measures.

Need help?

Call us at 855-231-5274
(Mon–Fri, 9 a.m.–5 p.m.) or email
SaveEnergyAtWork@aep.com

Submit one of two ways:



SaveEnergyAtWork@aep.com



I&M C&I Rebates
3100 West Road,
Building 3, Suite 200
East Lansing, MI 48823

Project process:

1. Complete and submit the pre-approval application.

Submit a pre-approval application and all required documentation before making any purchases or starting any work on the project.

- General information (page 4) and appropriate pages for your project.
 - Prescriptive (pages 6-12)
 - Custom (page 13)
- An itemized quote from selected vendor that includes the quantity, size, type, make and model of proposed items and labor costs, if applicable. Internal labor cannot be included in project cost.
- The manufacturer (OEM) specification sheets for all eligible measures per program guidelines.

2. Obtain pre-approval notice.

Upon verifying that the project meets the program requirements, the customer and contractor listed on this application will receive a letter via email (or standard mail if email is unavailable) indicating the funds have been reserved for this project.

- Incomplete applications will result in delays.
- Applications for prescriptive projects <\$20,000 do not require pre-approval.
- This letter must be signed by the customer and returned within 10 business days.
- From the date of issuance of this letter, you will have 90 days or until November 2, 2022 to complete custom projects, or December 2, 2022 to complete prescriptive projects and submit all final documentation. Applicant may submit a written request for one 30-day project completion extension.
- After 90 days or November 2, 2022 for custom projects, or December 2, 2022 for prescriptive projects, this application will expire and the reserved funds will be forfeited.

3. Install your project.

After signing and returning pre-approval notification, install the new equipment and remove the old equipment. Incomplete applications will result in delays.

- Only new products, which are exact product types listed in this application, are eligible for prescriptive incentives.

4. Complete and submit the Completion Form.

- Submit the Completion Form (page 14), including all project invoices, after the project is completed.

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Terms and Conditions

ELIGIBILITY: Indiana Michigan Power ("I&M") energy efficiency incentives are offered to qualifying electric customers only while funding is available. Projects must be implemented (completed) by November 2, 2022 for custom projects, or December 2, 2022 for prescriptive projects. All application documentation must be submitted within 90 days of project completion or November 2, 2022 for custom projects, or December 2, 2022 for prescriptive projects. Projects must reduce electric usage through system efficiency improvements, control upgrades may also qualify. The following measures will not qualify: peak shaving, demand reductions, fuel switching, power generation, renewable energy, or operating schedule changes. Equipment must meet the minimum number of annual operating hours.

COMPLIANCE: All projects must comply with applicable federal, state, and local laws and building codes. All equipment must be new or retrofitted with new components per program specification. Used or rebuilt equipment is not eligible for incentives. Existing equipment must be removed or permanently disconnected. New equipment must meet specification requirements and existing equipment must be operational when the application is submitted. Only one incentive will be granted for each project. Customers can submit multiple projects in a calendar year; however, the incentive totals cannot exceed the incentive limit cap per year. If the project is in a leased building, the lease term must be at least three (3) years and a copy of the lease may be requested. Up to 24 months of utility usage information may be requested.

INCENTIVE CAPS: Incentive caps may not exceed 75% of the total project cost, including materials, external labor, permits, equipment rental or disposal. Custom incentives will not be provided for projects with less than a 1-year simple payback or greater than an 8-year simple payback. Retro-commissioning measures are not required to meet these payback guidelines. Incentives are limited to an annual \$150,000 cap per site or \$300,000 cap if your business has multiple sites participating, while Program funding is available.

INSPECTION: Program staff reserves the right to conduct pre-inspections and post inspections of proposed and installed projects.

PUBLICITY: I&M reserves the right to publicize your participation in this program, unless you specifically request otherwise.

LOGO USE: Customers or allies may not use the I&M name or logo nor that of any participating utilities in any marketing, advertising, or promotional material without written permission. If interested in co-branding, please contact I&M at SaveEnergyAtWork@daep.com for permission.

PROGRAM DISCRETION: Incentives are available on a first-come, first-served basis. Incentive amounts and offerings are subject to change or terminate without notice at the discretion of I&M.

PAYMENT: Once completed paperwork is submitted, incentive payments are usually made within 6 to 8 weeks. Incomplete applications will delay payments or result in denial of application approval. I&M reserves the right to refuse payment and participation if the customer or contractor violates program terms and conditions. I&M must receive 100% of the energy savings for the rated life of the product(s) or for a period of three (3) years from the receipt of incentive, whichever is less. If you do not provide the energy savings, the facility in which the installed projects are located closes or ceases operation within three (3) years from receipt of incentive, or you cease to be a customer of I&M within (3) years, you shall refund a prorated amount of the incentive.

RELEASE/INDEMNIFICATION: Payment of rebates under the Program and/or evaluation of applications for rebates shall not deem I&M or any of its affiliates, employees, contractors or agents ("I&M Parties") to be responsible for any work completed in connection herewith. Applicant fully releases I&M Parties from any and all claims it may have against I&M Parties in connection with this application, the rebates or the work performed in connection with them. In addition, applicant agrees to defend, indemnify and hold I&M Parties harmless from and against any and all claims, losses, demands or lawsuits by any third parties arising in connection with this application, the payment or non-payment of rebates, or any work performed in connection with them. The customer hereby releases I&M and participating utilities from any and all liability arising from or connected with releasing the information to I&M set forth herein.

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Pre-Approval Application General Information



CUSTOMER INFORMATION <i>(Please complete all fields.)</i>				
Company Name <i>(as it appears on utility bill)</i>		Tax Payer ID <i>(FEIN or SS#)</i>		
Contact	Email		Phone Number	
Mailing Address		City	State	ZIP
Installation Address <i>(if different)</i>		City	State	ZIP
Utility Account Number	Electric Utility Indiana Michigan Power	Annual Hours of Operation	Bldg Area <i>(sq. ft.)</i>	
Building Use <input type="checkbox"/> Office <input type="checkbox"/> Restaurant <input type="checkbox"/> School: K-12 <input type="checkbox"/> School: College		<input type="checkbox"/> Retail <input type="checkbox"/> Grocery/supermarket <input type="checkbox"/> Warehouse <input type="checkbox"/> Lodging	<input type="checkbox"/> Healthcare <input type="checkbox"/> Manufacturing <input type="checkbox"/> Other	
How Did You Learn About This Program? <input type="checkbox"/> Indiana Michigan Power <input type="checkbox"/> Indiana Michigan Power website <input type="checkbox"/> Mail/bill insert <input type="checkbox"/> Contractor		<input type="checkbox"/> Newspaper <input type="checkbox"/> Community event <input type="checkbox"/> Other		

CONTRACTOR INFORMATION <i>(If applicable)</i>				
Company Name				
Contact	Email		Phone Number	
Address	City	State	ZIP	

INITIAL APPLICATION PROJECT SUMMARY		
Estimated Project Completion Date <i>(required)</i>	Prescriptive Project Total Cost \$	Prescriptive Incentive Total \$
	Custom Project Total Cost \$	Custom Incentive Total \$
	Total Project Cost \$	Total Incentive \$

For additional information about eligibility and incentive caps, see Terms & Conditions.

For Indiana Only

Custom and Prescriptive Rebate Application
Submit applications by email to SaveEnergyAtWork@iap.com

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Part 1: Lighting

LED Lighting

Measure	Incentive	Unit	# of Units	Total Incentive
Streetlight fixture <175 W HID to LED	\$40.00	per fixture		
Streetlight fixture 176 W–250 W HID to LED	\$55.00	per fixture		
Streetlight fixture 251 W–400 W HID to LED	\$65.00	per fixture		
Exterior Area Lighting Fixture <175 W HID to LED	\$40.00	per fixture		
Exterior Area Lighting Fixture 176 W–250 W HID to LED	\$55.50	per fixture		
Exterior Area Lighting Fixture 251 W–400 W HID to LED	\$65.00	per fixture		
Exterior Area Lighting Fixture 1000 W HID to LED	\$200.00	per fixture		
Exterior Area Lighting Fixture 1500 W HID to LED	\$225.00	per fixture		
LED Tube Relamp from T5/T8 ≤4 ft. replacing 48 W 4 ft. T5HO/T8HO Lamp	\$7.50	per lamp		
LED Tube Relamp from T5/T8 ≤4 ft. replacing 32 W 4 ft. T8 Lamp or T12	\$4.50	per lamp		
LED 2X2 Recessed Light Fixture & Bulbs replacing U-Tube 2L T8 Fixture or T12	\$5.00	per fixture		
LED 2X4 Recessed Light Fixture & Bulbs replacing 3L 4 ft. 32 W T8 Fixture or T12	\$11.00	per fixture		
LED 2X4 Recessed Light Fixture & Bulbs replacing 4L 4 ft. 32 W T8 Fixture or T12	\$15.00	per fixture		
LED 2X4 Recessed Light Fixture & Bulbs replacing 6L 4 ft. 32 W T8 Fixture or T12	\$20.00	per fixture		
LED 2X4 Recessed Light Fixture & Bulbs replacing 8L 4 ft. 32 W T8 Fixture or T12	\$9.00	per fixture		
LED 2X4 Recessed Light Fixture & Bulbs replacing 10L 4 ft. 32 W T8 Fixture or T12	\$45.00	per fixture		
Replace Interior Fixture <175 W HID with LED	\$40.00	per fixture		
Replace Interior Fixture 176 W–250 W HID with LED	\$65.00	per fixture		
Replace Interior Fixture 251 W–400 W HID with LED	\$75.00	per fixture		
Replace 175 W HID bulb with 52 W LED (Retrofit Kit) Interior	\$17.00	per lamp		
Replace 250 W HID bulb with LED (Retrofit Kit) Interior	\$23.00	per lamp		
Replace 400 W HID with LED (Retrofit Kit) Interior	\$45.00	per lamp		
LED MR16 Replacing Incandescent	\$1.00	per bulb		

All LED lighting must be ENERGY STAR or DLC certified.

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LED Traffic Signals

Measure	Incentive	Unit	# of Units	Total Incentive
LED Auto Traffic Signal - 8" or 12" Green	\$12.50	per fixture		
LED Auto Traffic Signal - 8" or 12" Yellow	\$12.50	per fixture		
LED Auto Traffic Signal - 8" or 12" Red	\$20.00	per fixture		
LED Pedestrian Signal	\$20.00	per fixture		

LED Exit Sign, Retrofit or Replacement

Measure	Incentive	Unit	# of Signs	Total Incentive
LED Exit Sign	\$5.00	per sign		

Part 2: Lighting Controls

Lighting Controls

Measure	Incentive	Unit	# of Units	Total Incentive
Occupancy Sensor - ≤500 W Connected Load	\$15.00	per sensor		
Occupancy Sensor - >500 W Connected Load	\$25.00	per sensor		

Part 2 Total Incentive

Part 3: HVAC Systems

HVAC

Measure	Incentive	Unit	Total Tons	Total Incentive
Heat Pump System <65,000 BTUH 16 SEER	\$80.00	per ton		
Heat Pump System <65,000 BTUH 17 SEER	\$110.00	per ton		
Heat Pump System <65,000 BTUH 18 SEER	\$130.00	per ton		
Heat Pump System <65,000 BTUH 21 SEER	\$180.00	per ton		
Heat Pump System 65,000–135,000 BTUH 16 SEER	\$80.00	per ton		

For Indiana Only

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HVAC cont'd

Measure	Incentive	Unit	Total Tons	Total Incentive
Heat Pump System 65,000–135,000 BTUH 17 SEER	\$100.00	per ton		
Heat Pump System 65,000–135,000 BTUH 18 SEER	\$130.00	per ton		
Heat Pump System 65,000–135,000 BTUH 21 SEER	\$180.00	per ton		
Heat Pump System >135,000 BTUH 16 SEER	\$80.00	per ton		
Heat Pump System >135,000 BTUH 17 SEER	\$100.00	per ton		
Heat Pump System >135,000 BTUH 18 SEER	\$125.00	per ton		
Heat Pump System >135,000 BTUH 21 SEER	\$175.00	per ton		
Unitary/Split AC <65,000 BTUH 16 SEER	\$16.00	per ton		
Unitary/Split AC <65,000 BTUH 17 SEER	\$20.00	per ton		
Unitary/Split AC <65,000 BTUH 18 SEER	\$30.00	per ton		
Unitary/Split AC <65,000 BTUH 21 SEER	\$40.00	per ton		
Unitary/Split AC 65,000–135,000 BTUH 16 SEER	\$17.50	per ton		
Unitary/Split AC 65,000–135,000 BTUH 17 SEER	\$20.00	per ton		
Unitary/Split AC 65,000–135,000 BTUH 18 SEER	\$30.00	per ton		
Unitary/Split AC 65,000–135,000 BTUH 21 SEER	\$45.00	per ton		
Unitary/Split AC 135,000–240,000 BTUH 16 SEER	\$17.50	per ton		
Unitary/Split AC 135,000–240,000 BTUH 17 SEER	\$22.50	per ton		
Unitary/Split AC 135,000–240,000 BTUH 18 SEER	\$30.00	per ton		
Unitary/Split AC 135,000–240,000 BTUH 21 SEER	\$45.00	per ton		

Part 3 Total Incentive

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Part 4: Variable Frequency Drives

VFD Fans/Pump

Measure	Incentive	Unit
VFD added to 1–20 HP Process Pump	\$50.00	per HP
VFD added to 1–20 HP HVAC Fans	\$60.00	per HP
VFD added to 1–20 HP Chilled Water Pump	\$80.00	per HP
VFD added to 1–20 HP Hot Water Pump	\$90.00	per HP

VFD Application Type (Table Above)	Fan/Pump/Motor Type	Incentive Rate	Controlled Motor Size (HP)	Qty.	Total Incentive

Part 4 Total Incentive

Part 5: Commercial Refrigeration

ENERGY STAR® Refrigerators and Freezers

Measure	Incentive	Unit	# of Units	Total Incentive
ENERGY STAR Commercial Solid Door Refrigerators <15 ft³	\$15.00	per unit		
ENERGY STAR Commercial Solid Door Refrigerators 15–30 ft³	\$25.00	per unit		
ENERGY STAR Commercial Solid Door Refrigerators 30–50 ft³	\$40.00	per unit		
ENERGY STAR Commercial Solid Door Refrigerators >50 ft³	\$50.00	per unit		
ENERGY STAR Commercial Glass Door Refrigerators <15 ft³	\$15.00	per unit		
ENERGY STAR Commercial Glass Door Refrigerators 15–30 ft³	\$25.00	per unit		
ENERGY STAR Commercial Glass Door Refrigerators 30–50 ft³	\$40.00	per unit		
ENERGY STAR Commercial Glass Door Refrigerators >50 ft³	\$50.00	per unit		

For Indiana Only

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ENERGY STAR® Refrigerators and Freezers cont'd

Measure	Incentive	Unit	# of Units	Total Incentive
ENERGY STAR Commercial Solid Door Freezers <15 ft³	\$25.00	per unit		
ENERGY STAR Commercial Solid Door Freezers 15-30 ft³	\$50.00	per unit		
ENERGY STAR Commercial Solid Door Freezers 30-50 ft³	\$75.00	per unit		
ENERGY STAR Commercial Solid Door Freezers >50 ft³	\$125.00	per unit		
ENERGY STAR Commercial Glass Door Freezers <15 ft³	\$25.00	per unit		
ENERGY STAR Commercial Glass Door Freezers 15-30 ft³	\$50.00	per unit		
ENERGY STAR Commercial Glass Door Freezers 30-50 ft³	\$75.00	per unit		
ENERGY STAR Commercial Glass Door Freezers >50 ft³	\$125.00	per unit		

Commercial Refrigeration Lighting

Measure	Incentive	Unit	# of Units	Total Incentive
LED Case Lighting - Cooler	\$30.00	per door		
LED Case Lighting - Freezer	\$40.00	per door		
Occupancy Sensors for LED Case Lighting	\$25.00	per door		
LED Refrigerated Space Lighting Replacing T8	\$2.50	per linear ft.		
LED Refrigerated Space Lighting Replacing T12	\$4.00	per linear ft.		
Motion Sensors on LED Cases	\$8.00	per door		

Commercial Refrigeration Motors

Measure	Incentive	Unit	# of Units	Total Incentive
Commercial ECM Cooler Motors	\$35.00	per motor		
Evaporator Fan - Install Controls on Shade Pole or PSC, Fan Controls	\$45.00	per fan		

For Indiana Only

Commercial Refrigeration Controls

Measure	Incentive	Unit	# of Units	Total Incentive
Floating Head Pressure Controls	\$25.00	per ton		
Anti-Sweat Heater Controls - Low-temp Case, Walk-in, Reach-in & Coffin	\$25.00	per door		
Auto Door Closers - Reach-in Freezer	\$12.50	per door		
Auto Door Closers - Reach-in Cooler	\$12.50	per door		
Auto Door Closers - Walk-in Freezer	\$25.00	per door		
Auto Door Closers - Walk-in Cooler	\$25.00	per door		
Night Covers - Vertical or Horizontal Night Covers	\$10.00	per case		
Refrigeration Case Door Retrofits - Add Doors to Open Refrigeration Cases	\$150.00	per door		

Part 5 Total Incentive

For Indiana Only

Part 6: Commercial Kitchen

Commercial Kitchen Equipment

Measure	Incentive	Unit	# of Units	Total Incentive
ENERGY STAR Steam Cookers				
3 Pan	\$100.00	per unit		
4 Pan	\$350.00	per unit		
5 Pan	\$400.00	per unit		
6 Pan	\$550.00	per unit		
ENERGY STAR Fryers	\$10.00	per unit		
ENERGY STAR Commercial Hot Holding Cabinets - Full Size	\$75.00	per unit		
ENERGY STAR Commercial Hot Holding Cabinets - 3/4 Size	\$125.00	per unit		
ENERGY STAR Commercial Dishwasher - Door Type, High Temp	\$375.00	per unit		
ENERGY STAR Commercial Dishwasher - Door Type, Low Temp	\$375.00	per unit		
ENERGY STAR Commercial Dishwasher - Single Tank Conveyor, High Temp	\$1,000.00	per unit		
ENERGY STAR Commercial Dishwasher - Single Tank Conveyor, Low Temp	\$1,000.00	per unit		
ENERGY STAR Commercial Dishwasher - Multi-Tank Conveyor, High Temp	\$500.00	per unit		
ENERGY STAR Commercial Dishwasher - Multi-Tank Conveyor, Low Temp	\$500.00	per unit		
ENERGY STAR Commercial Dishwasher - Under-Counter, High Temp	\$60.00	per unit		
ENERGY STAR Commercial Dishwasher - Under-Counter, Low Temp	\$25.00	per unit		

Part 6 Total Incentive

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Pre-Approval Application Custom Rebate Worksheet

Note: Pre-Approval Applications must be submitted for **all** Custom projects

Part 1: Project Summary

PROJECT DESCRIPTION	
Before Retrofit <i>(Baseline)</i>	Post Retrofit <i>(Proposed System)</i>

Part 2: Energy Savings Summary Table

Project Type	Technology Type	Projected Measure Life	Current Energy Rate [\$ / kWh]	Annual Savings (kWh/Yr)[A]	Incentive Rate [\$ per kWh][B]	Project Cost	Simple Payback Period*	Calculated Incentive (AxB)
<input type="checkbox"/> New Construction <input type="checkbox"/> Retrofit	<input type="checkbox"/> Non-Lighting <input type="checkbox"/> LED Lighting							

*Project payback period must be greater than one year and may not exceed eight years to qualify for an incentive.

Measure	Incentive
Non-Lighting	\$0.06 kWh
LED Lighting	\$0.05 kWh

Part 3: Executive Summary (detailed description of the project and calculations, attach additional documentation as needed)

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Completion Form

Note: Complete and submit this Completion Form within 90 days of equipment installation.

FINAL PROJECT SUMMARY

Company Name (as it appears on utility bill)	Total Project Cost	Total Incentive

PAYMENT RELEASE AUTHORIZATION *(OPTIONAL)*

Complete this section **ONLY** if incentive payment is to be paid to an entity other than the customer (utility account holder).

I AM AUTHORIZING THE PAYMENT OF THE INCENTIVE TO THE THIRD PARTY NAMED BELOW AND I UNDERSTAND THAT I WILL NOT BE RECEIVING THE INCENTIVE PAYMENT. I ALSO UNDERSTAND THAT MY RELEASE TO A THIRD PARTY DOES NOT EXEMPT ME FROM THE PROGRAM REQUIREMENTS OUTLINED IN THE TERMS & CONDITIONS.

Customer Signature	Print Name	Date	
Payee: Company / Individual Name	Phone Number		
Mailing Address	City	State	ZIP
Payee Tax Payer ID <i>(SSN/FEIN)</i>	Tax Status—Corporation <i>(Inc., LLC, etc.)</i>		

FINAL APPLICATION CHECKLIST & CUSTOMER AGREEMENT

Final applications must have complete information and be submitted with:

- ☐ The entire completed application, including the completed incentive worksheets reflecting any applicable quantity or measure change
- ☐ The signed customer agreement page with project completion date added
- ☐ An itemized invoice from the installing contractor and/or vendor for the project, which includes a separate line item for each incentive measure, and the date, quantity, size, type, make and model of installed items, as well as labor costs (if applicable). Internal labor cannot be included in the cost of the project
- ☐ The manufacturer (OEM) specification sheets for any items that were part of a project application change
- ☐ Copy of payee W-9

I hereby certify that the information contained in this application is accurate and complete, all rules of this incentive program have been followed, and I have read and understand the terms and conditions.

I AGREE TO VERIFICATION OF EQUIPMENT INSTALLATION, WHICH MAY INCLUDE A SITE INSPECTION BY A PROGRAM OR UTILITY REPRESENTATIVE. I UNDERSTAND THAT I AM NOT ALLOWED TO RECEIVE MORE THAN ONE INCENTIVE FROM THIS PROGRAM ON ANY PIECE OF EQUIPMENT. I HEREBY AGREE TO INDEMNIFY, HOLD HARMLESS, AND RELEASE THE UTILITY FROM ANY ACTIONS OR CLAIMS IN REGARD TO THE INSTALLATION, OPERATION AND DISPOSAL OF EQUIPMENT (AND RELATED MATERIALS) COVERED HEREIN, INCLUDING LIABILITY FROM ANY INCIDENTAL OR CONSEQUENTIAL DAMAGE.

Customer Signature	Print Name	Project Completion Date
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Submit one of two ways:



SaveEnergyAtWork@daep.com



I&M C&I Rebates
3100 West Road,
Building 3, Suite 200
East Lansing, MI 48823

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Submit applications by email to SaveEnergyAtWork@daep.com